

Nikoleta Anagnostopoulou

Date of Birth: 07/07/1976

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SUMMARY OF EXPERIENCE

I am a highly motivated finance professional, currently responsible for the Balance Sheet Management within Interamerican: Solvency II, capital management, collection of premiums, treasury management, investments, payments and commissions. Interested in achieving the maximum digitalization level of the payment processes, offering the best quality services to our clients. High expertise in asset management, specialized in the insurance business. Focused on optimizing capital in order to better achieve funding targets of the Group.

PROFESSIONAL WORKING EXPERIENCE

Athens, Greece INTERAMERICAN /ACHMEA Group, Finance Division

Balance Sheet and Network administration Leader

11/2020 – present

- Management of the balance sheet for the Group entities, aiming at the optimization of capital for achieving the proper allocation between sources and needs
- Owner of the Solvency II reporting
- Responsible for treasury management, payments and premiums' collections through all types of channels (electronically, physically, on-line etc)
- Portfolio management of total investment assets for all 3 companies of the Group (bonds, equities, real estate, cash, mutual funds etc) - Asset Liability Matching
- Budgeting, business planning, rolling forecast
- Cash and liquidity management, continuous cooperation with banks
- Commissions and bonus control of network channels
- Compliance on regulatory issues for Solvency II, IDD, PSD 2, PCI, Stress Tests

Head of Investments, Treasury and Collections

10/2016 – 10/2020

- Responsible for treasury management, payments and premiums' collections through all types of channels (electronically, physically, on-line etc)
- Portfolio management of total investment assets for all 3 companies of the Group (bonds, equities, real estate, cash, mutual funds etc) - Asset Liability Matching
- Budgeting, business planning, rolling forecast
- Cash and liquidity management, continuous cooperation with banks

- Commissions and bonus control of network channels
- Compliance on regulatory issues for Solvency II, IDD, PSD 2, PCI, Stress Tests

Investment manager

10/2014 – 10/2016

- Portfolio management of insurance assets, ALM matching, Solvency II reporting, investment reporting – monthly closing
- Investment plan preparation according to guidelines, execution and compliance.
- Updated and sound financial consultation to top management, business units on investment related issues
- Business planning, liquidity forecasting.

Investment Supervisor

09/2006 – 09/2014

- Responsible for core deliverables of Quantitative Impact Studies (QIS) linked with Solvency II implementation-Pillar I
- In depth analysis of the Solvency II-Pillar III reporting templates (CP58 QRTs), as well as development of the corresponding production processes with the use of data aggregation tools
- Responsible for deliverables of Investment related data (quantitative, qualitative) for LTGA and NCA's Stress Test, Insurance Companies.
- Preparation and reporting of deliverables related to monthly closing. Automation of procedures
- Front office operations and back office support
- Portfolio and market updates to management

Athens, Greece INTERAMERICAN/ACHMEA Group, Marketing Division

Investment Communications Officer

02/2004 – 09/2006

- Newsletters and brochures with investment, advertising and educational perspective.
- Direct mail campaigns for new and existing products
- Extranet update with articles, sales tips, educational information and support for Sales Network, investment oriented
- Investment articles for newspapers, communication with Journalists

Athens, Greece , DYNAMIC Securities Asset Management Company

Portfolio Manager

09/2002– 02/2004

- Setup and organization of the Portfolio Management Department (Front office, Back office, Accounting, Reporting)

- High net worth clients' support and new clientele development.
- Market reports, corporate brochure, company site kick off

Athens, Greece, BANK OF CYPRUS, Asset Management

Marketing and Branch Support

11/1999– 09/2002

- Branch support (marketing and investment oriented), Promotion of new products (Mutual Funds, Investment products)
- Investment seminars' instructor with a wide range of topics such as portfolio theory, derivatives, mutual funds
- High net worth clients' support, private banking.

EDUCATION & CERTIFICATIONS

- MSc in Banking & Finance University of Piraeus 2002

Thesis: "Hedge Funds"

- BSc in Economics University of Piraeus 1998

SEMINARS

- Eurapco Leadership experience, Ashridge University UK – 2019
- Interamerican Manager Workshop, Treasure Lab - 2018
- MINI MBA, ALBA Business School 2015
- Innovation Boosters Program, In-house INTERAMERICAN 2016
- E-LEARNING: Solvency II Economic Balance Sheet Certificate, ACHMEA 2016
- IFRS Training, PwC 2015
- Emotional Intelligence, ALBA Business School 2014

TECHNICAL SKILLS

Excellent knowledge of finance Software, i.e. Bloomberg, AplonCash

Advanced user of MS Office Excel, Word, Powerpoint

AFFILIATIONS

- Foundation member and general secretary of the "Students and Graduates of MSc in Banking and Finance of University of Piraeus Association"
- Investment committee member of INTERAMERICAN Occupational Fund

LANGUAGES

Proficient in English, Good in French, Greek native speaker